

Lilly Canada - Pharmaceutical Industry Residency Program



Lilly Canada: Who We Are

Lilly Canada is the Canadian affiliate of Eli Lilly and Company, one of the world's largest research-based pharmaceutical companies. Our affiliate was founded in 1938 as a result of a collaboration between Eli Lilly and Company and Banting and Best, which produced the world's first commercially available insulin.

Our work has broadened, and we now focus on diabetes, cancer, immunology, pain and neurodegeneration. Our products save and improve lives. Pharmaceuticals also save overall health care costs by improving health outcomes, reducing the need for surgeries, hospitalization, and extended care, and allowing people to return to work sooner. We unite caring with discovery to create medicines that make life better for people around the world.

Lilly employees work to discover and bring life-changing medicines to people who need them, improve the understanding and management of disease, and contribute to our communities through philanthropy and volunteerism. We employ approximately 325 people across the country.

Lilly Canada built our first facility in 1946 at 3650 Danforth Road. Today our Canadian headquarters is still located in Toronto, Ontario. Our downtown office keeps us close to hospitals, universities, and research facilities—to our collaborators of the past and the future.

Medical Affairs - Medical Information Specialty Residency

Lilly Canada is pleased to provide a one-year medical information residency in partnership with the Leslie Dan Faculty of Pharmacy, University of Toronto for the 2024-2025 year. This opportunity is open to recent pharmacy graduates with an interest in medical information who wish to explore the pharmaceutical industry.

The Medical Information team at Lilly Canada is an integral, strategic partner within the Medical Affairs organization. Across multiple business functions, members of the Medical Information team act as key contacts that provide input and subject matter expertise in various therapeutic areas and drug products. Medical Information residents will gain valuable experience in and understanding of the pharmaceutical industry and leave long-lasting impact in different cross functional projects, training initiatives and courses.

This role combines scientific knowledge and communications expertise, across various channels (i.e., phone, e-mail, social media) to deliver medical communications that are meaningful and relevant to customers, enhance patient care and advance the quality and transparency of Lilly research. The Medical Information team also reviews promotional, educational, and other communications for scientific rigour and accuracy and provides strategic insights to help inform business activities in cross-functional teams.

The specific nature of this program allows the resident to touch on therapeutic areas including diabetes, cancer, immunology, and neuroscience. The successful candidate will have excellent written and verbal communication skills, be passionate about customer experience and have the drive to continuously learn and bring new ideas to the table.

Objectives and Primary Responsibilities:

- Manage medical content development and build responses to unsolicited written and verbal requests from internal business partners and external customers (i.e., healthcare professionals, patients, and caregivers).
- Prepare material and provide support to the contact center and patient support programs.
- Build partnerships with Medical Advisors, MSLs and brand teams to support the implementation of strategic plans and initiatives for launch and pre-launch products.
- Formulate and share strategic insights that impact business decisions by analyzing metrics and trends.
- Become a subject matter expert and prepare presentations to cross-functional teams on disease state, clinical trials, and product monographs.
- Review promotional and educational material for medical and scientific accuracy.
- Build communication, problem solving and strategic thinking skills.
- Complete one (1) major residency project as outlined by the University of Toronto, Leslie Dan Faculty of Pharmacy, relevant to business needs and resident's interest.

To apply or for more information, please contact:

The Industrial Pharmacy Residency Program
144 College Street Leslie Dan Faculty of Pharmacy University of Toronto
Toronto, Ontario, Canada, M5S 3M2
Pharm.residency@utoronto.ca

Website: <https://www.pharmacy.utoronto.ca/programs/residency-programs>

Market Access Residency

Lilly Canada is pleased to provide a one-year Market Access residency in partnership with the Leslie Dan Faculty of Pharmacy, University of Toronto for the 2024-2025 year. This opportunity is open to recent pharmacy graduates with an interest in Market Access who wish to explore the pharmaceutical industry.

The Market Access organization at Lilly Canada is responsible for leading the development of strategies to gain, improve and defend access for Lilly's promoted and pipeline products. That includes creating end-to-end price and reimbursement strategies; public and private payer value propositions; comprehensive value dossiers to Health Technology Assessment (HTA) agencies and public / private drug plans; and execution of payer contracting strategies to optimize access.

The specific nature of this program allows the resident to touch on multiple steps of the Canadian drug reimbursement process and gain experience on therapeutic areas including diabetes, cancer, immunology, pain and neurodegeneration. The successful candidate will have excellent written and verbal communication skills, be passionate about accelerating access for life-saving drugs in Canada and have the drive to continuously learn and bring new ideas to the table.

Objectives and primary responsibilities:

- Support the development and delivery of market access strategies, including pre-launch planning, portfolio assessment and HTA / payer submissions
- Develop value dossiers for national and regional HTA agencies and public / private payers
- Support the planning and development of health economic arguments, including pharmacoeconomic modeling and budget impact analyses

Immunology Medical Affairs Residency

Lilly Canada is pleased to provide a one-year Medical Affairs Immunology residency in partnership with the Leslie Dan Faculty of Pharmacy, University of Toronto for the 2024-2025 year. This opportunity is open to recent pharmacy graduates with an interest in Medical Affairs who wish to explore the pharmaceutical industry with a focus on Immunology including the therapeutic areas of dermatology, gastroenterology, and rheumatology.

As a member of the Immunology Business Unit, the candidate would work with the medical advisors/directors in Immunology to support the development and execution of tasks in line with the Medical Strategic Plan, which aims to maximize the beneficial impact of Lilly's Immunology medicines for patients.

Objectives and Primary Responsibilities:

- Building of partnerships with medical advisors/directors, MSLs, Medical Information, and Medical Education to support the evidence-based use of Lilly's medicines and the development and implementation of tactics of strategic importance to the medical plan
- Collaboration with the medical advisors/directors to interpret field insights and to capture and communicate competitive intelligence with relevant cross functional partners
- Assisting with the preparation of presentations to cross-functional teams on disease states and

- product monographs
- Supporting the development and communication of the medical plan, business plan, and the thought leader engagement plan
- Supporting the development of slide decks and digital tools for MSL use to respond to unsolicited requests for medical/scientific information (on an as-needed or ongoing basis).
- Contributing to the planning and development of publications, external scientific meetings, congress medical booths, and other medical channels
- Contribution to pre-launch planning efforts for upcoming assets including gaining of understanding of patients' unmet needs and medical journeys in relevant therapeutic areas

Medical Affairs - Medical Science Liaison Capabilities Residency

For the 2024-2025 academic year, Lilly Canada is pleased to offer a one-year medical Science Liaison Capabilities residency in collaboration with the Leslie Dan Faculty of Pharmacy at the University of Toronto. This position is open to recent pharmacy graduates who are interested in the Medical Science Liaison role and want to learn more about the pharmaceutical industry.

As a field medical role, the Medical Science Liaison (MSL) improves patient outcomes by understanding and meeting our customers' specific clinical/scientific information needs; engaging in meaningful, personalized, two-way scientific exchange; and representing Lilly as a source of authority on asset information and the therapeutic areas Lilly Canada serves.

The core focus of the MSL role is engaging with clinical and scientific experts - individuals who, due to their expertise in a specific area, have special needs for personalized field medical resources due to their role in improving patient outcomes in the therapeutic areas Lilly serves.

The nature of this program allows the resident to touch on therapeutic areas such as diabetes, oncology, immunology, and neuroscience. The ideal candidate will have excellent written and verbal communication skills, a strong interest in science translation, and a desire to learn and contribute new ideas.

Objectives and Primary Responsibilities:

The MSL resident will assist the MSL team by facilitating information exchange with the external medical/scientific community through the following activities:

- Assisting MSLs by encouraging the use of digital tools to respond to unsolicited requests for medical/scientific information (on an as needed or ongoing basis).
- Assisting in the development of MSL capabilities for proactive customer engagement.
- Synthesizing information gathered by the MSL team on issues to aid Lilly's research and commercialization strategy.
- Developing subject matter expertise and assisting with the preparation of presentations to cross-functional teams on disease states, and product monographs.
- Contributing key insights summaries and perspectives to the development of medical tactical plans and affiliate customer plans based on MSL interactions with customers and knowledge of the external medical/scientific environment.
- Sharing information gained from publications, external scientific meetings, and other medical channels.
- Enhancing communication, presentation, problem-solving, and strategic thinking skills.
- Completing one (1) major residency project relevant to business needs and the resident's interest, as outlined by the University of Toronto, Leslie Dan Faculty of Pharmacy.

Oncology Medical Affairs Residency

Lilly Canada is pleased to provide a one-year Medical Affairs Oncology residency in partnership with the Leslie Dan Faculty of Pharmacy, University of Toronto for the 2024-2025 year. This opportunity is open to recent pharmacy graduates with an interest in Medical Affairs who wish to explore the pharmaceutical industry with a focus on the Oncology therapeutic area specifically.

As a member of the Oncology Business Unit, the candidate would work with the Medical Director of Oncology to support the development and execution of tasks in line with the Medical Strategic Plan, which aims to maximize the beneficial impact of Lilly's oncology medicines for patients.

Objectives and Primary Responsibilities:

- Building of partnerships with Medical Advisors, MSLs, Medical Information and Medical Education to support the evidence-based use of Lilly's oncology medicines and the development and implementation of tactics of strategic importance to the medical plan
- Collaboration with the MSLs to interpret field insights and to capture and communicate competitive intelligence with relevant cross functional partners
- Contribution to the development and communication of the MSL field plan, the medical plan, the business plan and the thought leader engagement plan
- Provision of cross-functional support to internal stakeholders (e.g. marketing, pricing reimbursement and access, clinical operations and regulatory affairs)
- Contribution to pre-launch planning efforts for upcoming assets including gaining of understanding of patients' unmet needs and medical journeys in relevant therapeutic areas

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